

In re Bear Cat Logging. Inc., Case No. 693-60940-aer11

4/18/94

AER

Unpublished

Between June of 1987 and April of 1988, the creditor provided financing for the debtor's purchase of logging equipment and took security interests in the equipment to secure payment of all obligations of the debtor to the creditor of every kind now existing and hereafter arising. In December of 1988, the debtor and the creditor entered an agreement for the lease of certain equipment to the debtor. In April of 1990, the parties entered another secured agreement which contained a similar but more expansive future advance clause. The debtor defaulted on its lease obligation. The creditor filed a proof of claim asserting a secured claim arising from the lease default.

In ruling on the debtor's objection to the proof of claim, the court determined that the portion of the claim arising from the lease default is secured. The court addressed the requirement that a future advance will fall within the scope of a security agreement only if it is of the "same class" as the primary obligation and determined that the obligations under the lease were within the scope of the future advance clauses of the security agreements because the underlying purpose of the lease and the other transactions was to procure logging equipment and vehicles and the obligations were therefore in the same class. Even if the lease obligations were not in the same class as the other transaction, the court determined that it would still be within the scope of the April 1990 security agreement because the lease obligation was in existence at the time of that agreement and the language of that agreement applied to all obligations whether or not the obligation was related to any other obligation by class or kind.

The court rejected the creditor's assertion that the claim arising from the lease should include a residual value because the lease did not provide for the payment of such value. Relying on 11 U.S.C. § 1129(b) (2), the court also determined that it is appropriate to apply an 8% discount factor to establish the present value of the lease deficiency in determining the allowed amount of the claim.

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8 UNITED STATES BANKRUPTCY COURT  
9 FOR THE DISTRICT OF OREGON

10 IN RE )  
11 BEAR CAT LOGGING, INC., ) Case No. 693-60940-aer11  
12 )  
13 Debtor-in-possession. ) MEMORANDUM OPINION

14 This matter comes before the court upon the objection of the  
15 debtor-in-possession (debtor) to the claim of U. S. Bancorp Leasing  
16 and Financial Inc. (Bancorp).

17 Bancorp filed a timely proof of claim asserting both a secured  
18 claim and an unsecured claim. Later, Bancorp was permitted to  
19 amend its claim to classify the entire claim as secured in the  
20 total amount of \$655,960.20.

21 The debtor has objected to this claim. The debtor concedes  
22 that a portion of the claim is secured but contends that the amount  
23 of the claim relating to a lease deficiency is unsecured. Further,  
24 the debtor and Bancorp dispute the proper amount of the lease  
25 deficiency. A hearing was held on the debtor's objection at which  
26 time the parties indicated they wished to submit briefs and a  
briefing schedule was established.

1 **BACKGROUND**

2 The facts are largely undisputed.

3 Beginning in June, 1987 the debtor and Bancorp entered into a  
4 number of transactions in which Bancorp provided financing to  
5 permit the debtor to acquire heavy logging equipment and vehicles.<sup>1</sup>  
6 The first three were secured loans. Each transaction was evidenced  
7 by a promissory note and a security agreement. The amount of each  
8 note was different, but otherwise the language of the promissory  
9 notes was nearly identical. The security agreements were the same  
10 pre-printed form; only the dates and the description of the  
11 collateral differed. In the first (June 25, 1987) and third  
12 security agreements (May 27, 1988) the collateral was described in  
13 a referenced "Attachment A". In the second (April 4, 1988) the  
14 collateral was described in paragraph 1. of the agreement.

15 The relevant language of each security agreement reads as  
16 follows:

17 1. Bear Cat Logging, Inc. . . . (hereinafter called  
18 "Borrower") hereby grants to Bancorp Leasing and  
19 Financial Corp. (hereinafter called "Secured Party", its  
20 successors and assigns, a security interest in the  
21 following property and any and all additions,  
22 attachments, and accessions thereto (hereinafter called  
23 the "Collateral")):

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24 <sup>1</sup>Both parties agree that the first three transactions were  
25 loans secured by logging equipment and vehicles. Bancorp  
26 maintains that the first three transactions were loans secured by  
logging equipment and vehicles that were acquired with the loan  
proceeds. U.S. Bancorp's Memorandum of Law, p.1, line 22 - 24.  
The debtor states that the first loan was a loan to the debtor  
for the purpose of redeeming the stock of certain shareholders.  
Debtor's Reply Brief, p. 1, line 22 - 23. This dispute is  
immaterial because the debtor concedes that the first, second and  
third loans are secured.

1                   \*   \*   \*   [description of collateral]   \*   \*   \*

2           2. The security interest granted hereby is to secure  
3           payment and performance of the liabilities and  
4           obligations of Borrower to Secured Party of every kind  
5           and description, direct or indirect, absolute or  
6           contingent, due or to become due, now existing or  
7           hereafter arising including but not limited to all future  
          advances of Secured Party to or on behalf of Borrower and  
          also including liabilities of Borrower to Secured Party  
          resulting from guarantees given by Borrower to Secured  
          Party, plus extensions and renewals of all the foregoing  
          (all hereinafter called "obligations"); . . .

8           On December 19, 1988 Bancorp (as lessor) and debtor (as  
9           lessee) entered into a "Lease Agreement" (the lease) for the lease  
10          of certain equipment to the debtor. It is the unpaid rents and  
11          other damages which have accrued under this agreement which Bancorp  
12          asserts are secured and which the debtor contends are unsecured.  
13          The lease contains a schedule 001 and 002 each referring to  
14          different leased equipment.

15          On the same day that the parties executed the lease agreement,  
16          the debtor also executed another security agreement covering two  
17          pieces of equipment not described in the lease agreement or in the  
18          previously executed security agreements. Except for the amount and  
19          the collateral acquired, the December 19, 1988 security agreement  
20          is identical to the other security agreements. The December 19,  
21          1988 security agreement does not specifically refer to the lease.  
22          Bancorp perfected this security agreement by filing a financing  
23          statement on December 21, 1988.

24          Finally, on April 9, 1990 the parties entered into another  
25          secured transaction evidenced by a promissory note and security  
26

1 agreement. This security agreement was in a slightly different  
2 form and contained the following language:

3 1.0 Bear Cat Logging, Inc. . . . hereby grants to  
4 U.S. Bancorp Leasing & Financial (herein after called  
5 "Secured Party"), its successors and assigns, a security  
6 interest in the following property, any and all  
additions, attachments, and accessions thereto now owned  
and hereafter acquired:

7 \* \* \*  
[description of collateral]  
\* \* \*

8 2.0 OBLIGATIONS; FUTURE ADVANCES.

9 2.1 The security interest granted hereby is to  
10 secure payment and performance of all liabilities and  
11 obligations of Debtor to Secured Party of every kind and  
12 description, direct or indirect, absolute or contingent,  
due or to become due, now existing and hereafter arising  
including without limitation, obligations and liabilities  
of Debtor to Secured Party as guarantor, surety, endorser  
or otherwise; . . .

13 2.2 Obligations shall include any amounts paid or  
14 liabilities incurred by Secured Party for: (a) taxes,  
15 liens, levies or insurance on repairs to or maintenance  
16 of the collateral (b) taking possession of disposing of,  
17 maintaining or preserving the Collateral on default (c)  
reasonable attorneys' fees at trial or on any appeal (d)  
interest on any such amounts at the highest rate provided  
in any note executed pursuant to this Agreement, not to  
exceed any maximum imposed by law for the calculation of  
such interest;

18 2.3 It is the true, clear and express intention of  
19 Debtor that the security interest granted hereby shall  
20 secure payment and performance of all Obligations of  
21 Debtor, whether now existing or hereinafter incurred,  
22 including Obligations incurred by future advances made by  
23 Secured Party or by any assignee of Secured Party, or  
otherwise, whether or not any Obligation is related to  
any other Obligation by class or kind and whether or not  
any Obligation was contemplated by the parties at the  
time of Debtor's granting this security  
interest. . . .(emphasis added)

24 The debtor defaulted on the lease when there were 33 payments  
25 remaining under Lease Schedule 001 and 31 payments remaining under  
26 Lease Schedule 002. Bancorp repossessed the leased equipment in  
March, 1992 and later sold it. The sale proceeds were \$83,693.62

1 on lease schedule 001 and \$49,993.62 on lease schedule 002. The  
2 amount of the claim in question is that amount claimed by Bancorp  
3 to be owed after application of the sale proceeds to the amounts  
4 owing pursuant to the lease.

5 The debtor argues that Bancorp's remaining claim under the  
6 lease is not secured. In addition, the parties disagree as to how  
7 the remaining amount owing under the lease should be calculated.  
8 The debtor maintains that a present discount factor should be  
9 applied. Bancorp contends that reducing its claim by a present  
10 discount factor is improper, further, it maintains that it is  
11 entitled to collect, as part of its claim, a "residual value" for  
12 the equipment which was leased.

### 13 **ISSUES**

14 This court must decide whether or not that portion of  
15 Bancorp's claim resulting from the lease is secured or unsecured.  
16 In addition, the court must decide the proper amount of that  
17 portion of Bancorp's claim.

### 18 **DISCUSSION**

#### 19 **Secured v. Unsecured Claim**

20 The question of whether or not that portion of Bancorp's claim  
21 resulting from the lease (the lease deficiency claim) is secured  
22 must be decided in accordance with Oregon law. The debtor argues  
23 that the lease deficiency claim cannot be secured under the "future  
24 advances" clauses of the first three loan transactions because they  
25 are not of the "same class" as the primary obligations.

26 Future advance clauses are valid in Oregon. Future advances  
refers to "money lent after a security interest has attached and

1 secured by the original security agreement." Black's Law  
2 Dictionary 5th Ed. 609 (1979). O.R.S. 79.2040(3) provides that:

3 Obligations covered by a security agreement may include  
4 future advances or other value whether or not the  
5 advances or value are given pursuant to commitment as  
6 defined in O.R.S. 79.1050(1)(k).

7 The leading Oregon case on future advances is Community Bank  
8 v. Jones, 278 Or. 647, 566 P.2d 470 (1977). In that case the  
9 Oregon Supreme Court held that for a future advance to fall within  
10 the future advances clause of a particular security;

11 . . . no matter how the clause is drafted, the future  
12 advances, to be covered, must be of the same class as the  
13 primary obligation . . . and so related to it that the  
14 consent of the debtor to its inclusion may be inferred.  
15 566 P.2d at 482.

16 In Community Bank the plaintiff bank filed suit to enforce its  
17 security interest covering the automobile inventory of the  
18 defendant, Robert L. Jones, an automotive wholesaler. Community  
19 Bank had first begun financing Jones on October 28, 1970 through an  
20 "Inventory Loan and Security Agreement." A financing statement was  
21 filed on October 30, 1970. A second security agreement was  
22 executed on April 19, 1972 and filed on April 27, 1972. Roy Ell  
23 began financing Jones in 1970 or 1971. Ell and Jones entered into  
24 a general security agreement on October 14, 1971, amended on  
25 December 15, 1971. A financing statement was filed October 18,  
26 1971. George Vassil began financing cars for Jones in 1972. He  
took trust receipts as security, but entered into no written  
security agreements.

Almost immediately after entering into the agreements with the  
Bank, Jones began issuing potential overdrafts, which the Bank

1 honored. (A potential overdraft is a check drawn against  
2 uncollected funds.) By 1972, the potential overdrafts had become a  
3 regular occurrence and averaged \$50,000 per day.

4 In December, 1973 (because of the gas shortage) the Jones  
5 operation collapsed. Jones couldn't move his inventory of big  
6 cars. On December 17, 1973 the Bank refused to pay checks drawn on  
7 Jones' account. It entered into one final flooring arrangement  
8 with Jones, but rather than disbursing any money to Jones, credited  
9 the entire amount to Jones' frozen bank account.

10 Between December 17 and 21, 1973 Jones conveyed nearly all of  
11 his inventory to Vassil and (through a third party) to pay off Ell.  
12 A dispute ensued among Ell, Vassil and the Bank as to who had  
13 priority in the funds in Jones' bank account and the proceeds from  
14 the inventory.

15 The court found that the bank's security agreement covered  
16 ". . . loans evidenced by notes, interest, all expenses incurred by  
17 the secured party to audit and service debtor's account and to  
18 preserve, collect, protect his interest in or realize on the  
19 collateral, including counsel fees and legal expenses, taxes and  
20 insurance premiums." 566 P.2d at 481.

21 The Oregon Supreme Court held:

22 But, finding no reference to overdrafts in this section,  
23 we conclude that the obligations secured by the agreement  
24 include neither the overdrafts nor the costs and attorney  
25 fees pertaining thereto. 566 P.2d at 482.

26 The court observed that regarding the overdrafts:

Although this transaction appears in form to conform to  
the security agreement, we find its substance to be  
different in kind and not related to the purpose intended  
by the parties when they entered into the October 28



1 security agreement. To hold otherwise would be to allow  
2 a creditor secured as to one line of financing to  
3 retroactively secure a second separate indebtedness (not  
4 included in the loan section of the security agreement),  
5 and to step ahead of others holding perfected security  
6 interests in the same property. To permit such a belated  
7 reordering of priorities would do little to lend  
8 stability to commercial transactions. 566 P.2d at 482.

9 Other cases which have held that subsequent transactions are  
10 not covered by an appropriate "future advances" clause are as  
11 follows: H. Meyer Dairy Company v. Midwestern Food Stores, Inc.,  
12 (In re Midwestern Food Stores, Inc.), 21 B.R. 944, (Bankr. S.D.  
13 Ohio 1982) where the debtor granted to the creditor a security  
14 interest in furniture, fixtures, equipment and inventory to secure  
15 an open account sale of dairy products by plaintiff, creditor to  
16 the debtor. There were also several leases under which the debtor,  
17 as lessee, rented various stores from the creditor. The court held  
18 that the rental obligation under the various leases was not secured  
19 by the "future advances" clause in the security agreement since the  
20 rent obligation constitutes an entirely different subject matter  
21 than that dealt with by the security agreement.

22 In National Acceptance Company of America v. Blackford,  
23 408 F.2d 20 (5th Cir. 1969), the creditor entered into a three year  
24 factoring agreement with the debtor. The debtor gave the creditor  
25 ". . .a factor's lien on [its] materials, goods in process and  
26 finished goods intended for sale for all loans and advances to be  
made. . .and for all indebtedness and liabilities of every kind of  
Borrower to Lender hereinafter owing:. . ." 405 F.2d at 21.  
Subsequently, the debtor entered into a separate five year lease  
agreement with the creditor for rental of certain machinery and

1 equipment. The court held that the equipment lease was not covered  
2 by the "future advances" clause of the security agreement as there  
3 was an absence of nexus between the lease indebtedness and the  
4 factor's lien agreement.

5 In Lansdowne v. Security Bank of Coos County, (In re Smith and  
6 West Construction, Inc.), 28 B.R. 682 (Bankr. D. Or. 1983), Judge  
7 Luckey reached a different result. There, the bank and the debtor  
8 had entered into a security agreement covering a pickup truck,  
9 securing a promissory note. Subsequently, the debtor executed two  
10 more notes and two more security agreements covering additional  
11 collateral. The security agreements contained "future advances"  
12 clauses. After the first note was paid, the bank retained its lien  
13 on the pickup. The court decided that the lien asserted by the  
14 bank in the pickup truck was valid because the loans all appeared  
15 to be, ". . .of a business or commercial nature. Nothing offered  
16 by either party indicates that the subsequent additional  
17 obligations were not of the same class as the initial  
18 indebtedness." 28 B.R. at 683, 684.

19 Here, there were a total of six transactions between Bancorp  
20 and the debtor. At least four of the transactions were entered  
21 into to provide financing for the debtor to purchase logging  
22 equipment and vehicles. The debtor argues that the lease is not in  
23 the "same class" as these transactions since a lease is different  
24 than a loan. Pursuant to the terms of the lease, the debtor  
25  
26

1 acquired only the use and possession of the equipment leased and  
2 was not purchasing anything.<sup>2</sup>

3 Bancorp contends that all of the advances including the lease  
4 were for the purpose of enabling the debtor to acquire heavy  
5 logging equipment and vehicles to be used in the debtor's business  
6 operations. The court agrees with this characterization.

7 Although the debtor would not acquire any equity in the  
8 equipment leased (unless the debtor chose to exercise certain  
9 options provided in the lease) the equipment leased is heavy  
10 logging equipment. The "collateral" described in the five security  
11 agreements is also heavy logging equipment and vehicles.

12 It is, therefore, apparent that the lease obligation should be  
13 considered in the "same class" as the other transactions since the  
14 underlying purpose of the transactions was to procure heavy logging  
15 equipment and vehicles for use in the debtor's business operations.

16 In the alternative, even if this court were to decide that the  
17 lease obligation is not in the "same class" as the other  
18 transactions, it is clear that the parties meant to include this  
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21 <sup>2</sup>The Lease Agreement, paragraph 7 provides: This is a non-  
22 cancellable contract of lease only and nothing herein or in any  
23 other document executed in conjunction herewith shall be  
24 construed as conveying or granting to Lessee any option to  
25 acquire any right, title or interest, legal or equitable, in or  
26 to the Property, other than use and possession, subject to and  
upon full compliance with the provisions hereof. Lessee shall  
affix and maintain, at its expense, in a prominent and visible  
location, all ownership notices supplied by Lessor. Lessee shall  
permit Lessor to mark the Property in a manner sufficient to  
identify the Property as Lessor's Property. Lessee shall secure  
from each person not a party hereto who might acquire an  
interest, lien, or other claim in the Property, a waiver thereof.

1 obligation when they entered into the April 9, 1990 transaction.

2 There, the parties expressly provided:

3           2.3 It is the true, clear and express intention of  
4 Debtor that the security interest granted hereby shall  
5 secure payment and performance of all Obligations of  
6 Debtor, whether now existing or hereinafter incurred,  
7 including Obligations incurred by future advances made by  
8 Secured Party or by any assignee of Secured Party, or  
9 otherwise, whether or not any Obligation is related to  
10 any other Obligation by class or kind and whether or not  
11 any Obligation was contemplated by the parties at the  
12 time of Debtor's granting this security  
13 interest. . . .(emphasis added).

14 The lease agreement was in existence at the time this security  
15 agreement was entered into. It is clear from the language quoted  
16 above that the parties intended to include all existing obligations  
17 of the debtor to Bancorp, including the lease agreement.

#### 18                   **Amount of Claim**

19           Both of the parties have submitted calculations as to the  
20 lease deficiency claim. The parties are in agreement as to all of  
21 the amounts submitted except as to the additional charge, by  
22 Bancorp of a "residual value" and the reduction by the debtor to  
23 present value using a discount factor.

#### 24                   **Residual Value**

25           Bancorp maintains that it is entitled to a residual value  
26 equal to 10% of the total agreed value on lease schedule 001 and  
27 20% of the total agreed value of the property described in lease  
28 schedule 002. The debtor maintains that there is no provision for  
29 "residual values" provided for in the lease.

30           This court has examined the lease and notes that in schedule  
31 001 the total agreed value is shown at \$281,000 and in lease  
32 schedule 002 a total agreed value of \$260,000 is provided. This

1 court agrees, however, with the debtor that there is no provision  
2 in the lease for the payment of any "residual value" by the debtor.

### 3 **Discount Factor**

4 Bancorp objects to the use, by debtor, in its calculations, of  
5 an 8% discount factor to establish the present value of the lease  
6 deficiency. Bancorp argues that there is no reason to believe that  
7 the debtor will pay Bancorp a lump sum to satisfy this claim  
8 therefore, a present value discount should not be part of the  
9 calculations.

10 Bancorp's argument overlooks the provisions of  
11 11 U.S.C. § 1129(b)(2) which requires that Bancorp be paid the  
12 present value of its allowed secured claim in order for the debtor  
13 to obtain confirmation of a Chapter 11 plan. Accordingly, it is  
14 appropriate to use a discount factor to reduce the lease deficiency  
15 to a present value. If the debtor proposes a Chapter 11 plan  
16 requiring that the lease deficiency be paid over time, such  
17 payments must include an appropriate interest factor. The failure  
18 to use a discount factor, such as suggested by the debtor, would  
19 give Bancorp a windfall.

20 Accordingly, the court accepts the calculations of the amount  
21 owing on the lease deficiency as set forth in debtor's Brief on  
22 Objections to Proof of Claim of U. S. Bancorp, page 8.

### 23 **CONCLUSION**

24 Based upon the rationale set forth above, this court concludes  
25 that the entire claim of Bancorp is an allowed secured claim. This  
26 court also concludes that the lease deficiency portion of Bancorp's  
claim should be allowed in the amount of \$188,971.62 as of the date

1 of the filing of the petition herein, March 9, 1993. This opinion  
2 shall constitute the court's findings of fact and conclusions of  
3 law; they shall not be separately stated.  
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5 ALBERT E. RADCLIFFE  
6 Bankruptcy Judge  
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